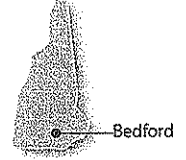




Staff Resources



- 525 staff in 8 New England offices, including 65 in our Bedford office

April 22, 2009

Mr. Douglas B. Ross, Purchasing Manager
City of Concord
41 Green Street
Concord, NH 03301

Re: RFP47-09, Transportation Planning and Engineering Consulting Services

Dear Mr. Ross:

The following summarizes VHB's proposed standard billing rates by staff classification for the City of Concord's Transportation Planning and Engineering Consulting Services (RFP 47-09).

Staff Classification	Hourly Rate Ranges
Principal	\$190
Senior Technical Advisor	\$175 - \$185
Project Manager	\$135 - \$170
Senior Engineer	\$110 - \$135
Engineer	\$85 - \$105
Junior Engineer	\$65 - \$80
GIS Analyst	\$65 - \$80
Senior CADD/Technician	\$75 - \$85
CADD/Technician	\$35 - \$70
Administrative Assistant	\$50 - \$80

Multiplier = 2.8

THE UNDERSIGNED ACKNOWLEDGES:

1. THAT HE/SHE IS AN AUTHORIZED AGENT OF THE VENDOR SUBMITTING THIS PROPOSAL
2. THE RECEIPT OF THE FOLLOWING
ADDENDA No. 1
3. THE FIRM SUBMITTING THIS PROPOSAL HAS NEVER DEFAULTED ON ANY MUNICIPAL, COUNTY, STATE, FEDERAL OR PRIVATE CONTRACT

COMPANY: Vanasse Hangen Brustlin, Inc.

SIGNED BY: *Martin F. Kennedy*

PRINTED OR TYPED NAME: Martin F. Kennedy, PE

ADDRESS: 6 Bedford Farms Drive, Suite 607, Bedford, NH 03110

TELEPHONE NUMBER: 603.644.0888 FAX NUMBER: 603.644.2385

TOLL FREE NUMBER: n/a E-MAIL: mkennedy@vhb.com

CELL PHONE NUMBER: n/a PAGER: n/a

PRIMARY POINT OF CONTACT: Martin F. Kennedy, PE, Principal-in-Charge
Robin Bousa, Project Manager

PAYMENT TERMS AND CONDITIONS: Per existing Terms and Conditions

PLEASE FILL OUT, SIGN AND RETURN TO:

The City of Concord
Douglas B. Ross, Purchasing Manager
41 Green Street
Concord, NH 03301
603-225-8530
603-230-3656 (Fax)
dross@onconcord.com

Due Date/Time: April 22, 2009 Not Later Than 2:00 PM